



## **2022 EXHIBITOR PROSPECTUS**

# 17th Annual Academic Surgical Congress

February 1-3, 2022 | Hilton Buena Vista Palace | Orlando, FL

Early Bird Exhibitor Deadline - November 19, 2021

# 17th Annual Academic Surgical Congress

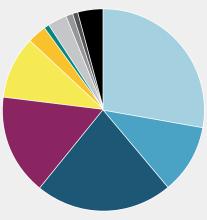
The ASC is a joint meeting of the two leading associations for academic surgery – **The Association for Academic Surgery (AAS)** and **The Society of University Surgeons (SUS)**. Together the AAS and SUS boast more than 6,000 members from leading institutions nationwide.

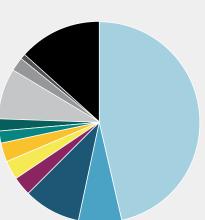
The AAS and SUS invite you to be a part of the **17th Annual Academic Surgical Congress (ASC)** to be held February 1-3, 2022 at the Hilton Buena Vista Palace, Orlando.

More than 2,000 academic surgeons from a breadth of disciplines will participate. Medical students, residents and young surgeons will be acknowledged for their thought provoking work and established surgical leaders will present keynote addresses.

Please join us and take this opportunity to interface with the nation's most prominent academic surgeons.

# Exhibiting and Support Opportunities go quickly; you are encouraged to submit your application as soon as possible!





#### **RANK**

- Resident 28%
- Associate Professor 11%
- Medical Student 22%
- Assistant Professor 16%
- Professor 10%
- Fellow 3%
- Instructor 1%
- Postdoctoral Fellow 3%
- Graduate Student 1%
- Undergraduate 1%
- Other 4%

#### **SPECIALTY**

- General Surgery 46%
- Pediatric Surgery 7%
- Surgical Oncology 9%
- Vascular Surgery 3%
- Endocrine Surgery 3%
- Transplant Surgery 3%
- Colorectal Surgery 2%
- Plastic Surgery 2%
- Trauma/Critical Care 8%
- Cardiac 2%
- Urology 1%
- Other 13%



## **GENERAL INFORMATION**

#### **ACADEMIC SURGICAL CONGRESS 2022 INTERACTIVE EXHIBITS**

## **Learn** > **Play** > **Compete**

#### The average ratio of ASC attendees to exhibitors is more than 300 to 1!

To make those numbers work to your advantage, the ASC encourages each exhibiting company to feature an interactive, competitive component at their booth. Some examples include a hands-on skills module, a game or a quiz which will challenge attendees to successfully complete quickly. The task or game can require the use of your product or relate to the use of your product or service.

#### **How It Works**

- · Task/game should not be longer than 3 minutes
- · Devise a scoring system for the featured assignment
- Record and post the name or initials of the attendee participant along with their score in your booth.
   This can be as simple as a sign in sheet with the name and score. You may also Tweet competition updates: #asc2022.

#### **EXHIBIT SCHEDULE**

Exhibits located in the Palm Event Center

**Exhibit Set-Up:** Monday, January 31, 2022, 1:00 pm – 6:00 pm

**Exhibit Break Down:** Thursday, February 3, 2022, 1:30 pm – 4:30 pm

The schedule is subject to change. Exhibitors will be notified of any schedule changes.

#### Tuesday, February 1, 2022

9:30 am - 4:00 pm Exhibits Open

6:30 pm – 7:30 pm Exhibits Open (Welcome Reception)

9:30 am – 10:00 am Morning Break 3:30 pm – 4:00 pm Afternoon Break

4:00 pm – 6:30 pm Exhibits Closed – Break for Exhibitors

6:30 pm - 7:30 pm Welcome Reception

#### Wednesday, February 2, 2022

 9:30 am - 4:00 pm
 Exhibits Open

 9:30 am - 10:00 am
 Morning Break

 3:30 pm - 4:00 pm
 Afternoon Break

#### Thursday, February 3, 2022

9:00 am – 1:30 pm 9:30 am – 10:00 am 1:30 pm

Exhibits Open

Morning Break

Exhibit Hall Closes

## **GENERAL INFORMATION**

#### **EXHIBIT FEES & SPECIFICATIONS**

All booths are assigned on a first come, first served basis. There is a **\$300 discount** on the exhibit fee if the application is recieved prior to the Early Bird Deadline on November 19, 2021.

#### **Booth Size:**

Standard booth size for the ASC will be 8' x 10'

- Early Bird Fee (prior to November 19, 2021): 6' Tabletop: \$2,000
- · Standard Fee (on or after November 19, 2021): 6' Tabletop: \$2,300

#### **PAYMENT SCHEDULE**

- · A deposit of 50% of the total exhibit fee must accompany the signed application
- · Total balance due on December 27, 2021
- · Please make check payable to Academic Surgical Congress

#### **EXHIBIT SPACE**

Each space will include (1) 6' draped table, (2) chairs and a tabletop tent sign with company name and space number. Exhibits will be set up in the Citron Foyer.

#### **SERVICES EXCLUDED**

Exhibit fee does not include the following services: drayage, electricity or audio visual. Information regarding these items will be included in the Exhibitor Confirmation email.

#### **ASSOCIATION INFORMATION**



#### **Association for Academic Surgery (AAS)**

11300 W. Olympic Blvd., Suite 600 Los Angeles, CA 90064 PHONE: 310-437-1606 FAX: 310-437-0585

EMAIL: admin@aasurg.org WEBSITE: www.aasurg.org

#### **ASC Exhibits Contact**

Hillary Wagener

PHONE: 310-986-6444, ext. 174

EMAIL: hillary@academicssurgicalcongress.org



#### Society of University Surgeons (SUS)

11300 W. Olympic Blvd., Suite 600 Los Angeles, CA 90064 PHONE: 310-986-6442 FAX: 310-437-0585

EMAIL: info@susweb.org
WEBSITE: www.susweb.org

#### **ASC Grant and Sponsorship Contact**

Colleen Elkins

PHONE: 310-986-6444, ext. 114

EMAIL: colleen@academicsurgicalcongress.org

## **EXHIBIT RULES & REGULATIONS**

Exhibits will be set up in a prime location, which will provide you with MAXIMUM exposure to the attendees. Open exhibit hall hours allow ample time for attendees to tour the exhibit hall and for exhibitors to interact with them. Specifically, during dedicated exhibit times, attendees have no other meeting obligations and may be particularly engaged by exhibits. Contracted security will monitor the area during the hours the Exhibit Hall is closed; however, exhibitors should take all precautions to secure valuable materials and equipment and neither the hotel nor show management will be held liable.

#### SUBLEASING OF SPACE

Exhibitors may not sublet their space, arrangements for display by a non-exhibiting company.

#### **CONTRACTOR SERVICES & SHIPPING**

Complete information, instructions, and schedule of prices regarding shipping, electrical service, audio visual, etc., will be included in the Exhibitor Confirmation email. Shipments not made as specified in the Confirmation email will be stored by the hotel until the hall is ready to accept materials for the exhibition and all costs involved will be charged to the exhibiting company. Exhibitors are responsible for the information provided in the Confirmation email.

#### FIRE, SAFETY & HEALTH

The exhibitor assumes all responsibility for compliance with local, city and state ordinances and regulations covering fire, safety and health. All exhibit equipment and materials must be located within the exhibit space. Only fireproof materials may be used in displays and the exhibitor must take all necessary fire precautions. No combustible material will be stored in or around exhibits.

#### **SOUND DEVICES & LIGHTING**

Sound-producing or amplification devices that project sound must be kept at a conversational level and must not interfere with other exhibitors. Any form of attention-getting devices or presentations must be terminated when crowds infringe upon another exhibitor's display. ASC reserves the right to restrict the use of glaring lights or objectionable lighting effects. Music, whether vocal or instrumental, is prohibited.

#### **DELIVERY & REMOVAL DURING SHOW**

Under no circumstances will the addition to or removal of any portion of an exhibit be permitted during show hours. All exhibits must remain intact until the close of the show. Installation must occur only during the installation times designated in the Exhibitor Prospectus.

All exhibits must be properly installed no later than 9:00 am on Tuesday, February 1, 2022 for the final inspection of the exhibit hall by show management.

Teardown may not begin until after 1:30 pm, Thursday, February 3, 2022 and must be completed by 4:00 pm.

#### **EXHIBITOR PERSONNEL**

A company specialist who is qualified to discuss details of their company's products or services should staff the exhibit space. At least one (1) representative must be present in the exhibit space during official exhibit hours. Exhibitors can pre-register all company personnel using the Cvent link that will be included in the exhibitor confirmation email. A total of four (4) exhibitor badges are included in the exhibit fee. Additional badges are available for purchase at a cost of \$100.00 per badge.

#### **HANDOUTS & GIVEAWAYS**

Distribution of advertising material and giveaways must be confined to the exhibitor's space. Canvassing or distribution of advertising material or giveaways in the exhibit area by representatives of non-exhibiting firms is strictly forbidden. Selling of merchandise on the exhibit floor is strictly prohibited.

#### **DIRECT SALES ON EXHIBIT FLOOR**

No direct sales are permitted to take place on the exhibit floor excluding book sales. Orders may be taken and processed for delivery elsewhere, but product may not be conveyed in the exhibit area.

#### **PHOTOGRAPHY**

An exhibit or its products may not be photographed or videotaped without the permission of the legitimate occupants of that booth. Show Management reserves the right to photograph exhibits for society purposes.

## **EXHIBIT RULES & REGULATIONS**

#### **STORAGE**

The exhibitor should make arrangements with the hotel for storage of packing boxes and crates during the exhibition. ASC assumes no responsibility for damage or loss of packing boxes or crates.

#### **SECURITY**

ASC will provide security after activities are concluded each day and throughout the evening. In addition, the hotel will provide general security on a 24-hour basis. ASC makes no guarantee, express or implied, that the services it furnishes will avert or prevent occurrences, which may result in loss or damage. Exhibitors should make arrangements to secure materials and equipment at times when the exhibit is not staffed.

#### LIABILITY

The Academic Surgical Congress (ASC) will not be liable for loss or damage to the property of exhibitors or their representatives or employees from theft, fire, accident or other causes. ASC will not be liable for injury to exhibitors or their employees or for damage to property in their custody, owned or controlled by them, which claims for damages, injury, etc., may be incident to or arise from, or be in any way connected with their use or occupation of display space, and exhibitors will indemnify and hold harmless against such claim. The exhibitor assumes all liability for any damage to the facility's floor, walls, lighting fixtures, etc. as a result of exhibitor negligence. The exhibitor will hold the Association for Academic Surgery (AAS), the Society of University Surgeons (SUS), ASC and the Hilton Buena Vista Palace harmless from any and all damages, loss or liability of any kind whatsoever resulting from injuries to persons or property occurring within the Hilton Buena Vista Palace property adjacent thereto occasioned by any act, neglect or wrongdoing of the exhibitor or any of its officers, agents, representatives, guests or employees, invitees or other persons permitted by the exhibitor upon the premises, and the exhibitor will at its own cost and expense defend and protect the AAS, SUS, ASC and the Hilton Buena Vista Palace against any and all such claims or demands.

#### **SHOW MANAGEMENT**

The exhibition is organized and managed by the ASC. Any matters not covered in these Rules and Regulations are subject to the interpretation of the ASC Executive Committee and all exhibitors must

abide by their decisions. Exhibitors must comply with the policies and procedures of the Hilton Buena Vista Palace.

#### **TRADEMARKS**

ASC will be held harmless for any trademark, trade name, copyright or patent infringement on any printed materials belonging to or distributed by any exhibitor.

#### **CANCELLATION POLICY**

A \$500 fee per exhibit space will be assessed on all cancellations received on or before January 7, 2022. No refunds will be processed after January 7, 2022.

#### **FAILURE TO OCCUPY SPACE**

Space not occupied by 9:00 am on Tuesday, February 1, 2022, will be forfeited by the exhibitor and their space may be resold, reassigned or used by exhibit management without refund.

#### **SOLICITATION OF EXHIBITORS**

No persons will be permitted in the exhibit area for the purpose of soliciting advertising or other exhibit space without the express written permission of ASC.

## VISIBILITY, MARKETING AND SPONSORSHIP

The Academic Surgical Congress invites our corporate colleagues to gain visibility with the thought leaders in academic surgery through visibility and marketing opportunities as well as educational grant support. For more information, please contact Colleen Elkins at 310-986-6444, ext. 114, or via email: colleen@academicsurgicalcongress.org.

#### **HOTEL INFORMATION**

#### Hilton Buena Vista Palace

1900 East Buena Vista Drive, Lake Buena Vista, FL 32830

Click the link below to reserve your rooms. https://book.passkey.com/go/ASC22

## SCHEDULE OF EVENTS

\*As of October 1, 2021

#### **TUESDAY, FEBRUARY 1, 2022**

6:30 am – 7:30 am Continental Breakfast in Exhibit Hall

Quick Shot Session I

9:30 am – 10:00 am Refreshment Break in Exhibit Hall

Opening Ceremonies

SUS Lifetime Achievement Award

SUS Presidential Address

Hot Topic Session Committee Sessions SUS Presidential Plenary Joel Roslyn Lecture

British Journal of Surgery Lecture

3:30 pm – 4:30 pm Refreshment Break in Exhibit Hall

Abstract Plenary SUS Business Meeting

AAS Medical Student and Resident Fellow Quick Shot Sessions

6:30 pm - 7:30 pm Welcome Reception in Exhibit Area

#### **WEDNESDAY, FEBRUARY 2, 2022**

SUS New Members Breakfast AAS Student Mentor Breakfast Oral Presentation Session I

9:30 am – 10:00 am Refreshment Break in Exhibit Hall

Founders Lecture

AAS Presidential Address SBAS Lunch Session Hot Topic Session AAS Presidential Plenary Quick Shot Sessions II

3:30 pm – 4:30 pm Refreshment Break in Exhibit Hall

SUS New Member Session AAS Business Meeting

#### **THURSDAY, FEBRUARY 3, 2022**

Oral Presentation Session II

Committee Sessions

9:00 am - 9:30 am Refreshment Break in Exhibit Hall

AAS and SUS Research Awards

Committee Sessions Abstract Plenary Conference Luncheon

1:30 pm Exhibits Close

Hot Topic Session Committee Session Quick Shot Sessions III

## **Exhibitor Application available here:**

https://www.academicsurgicalcongress.org/exhibit-application/