

GREEN & GROWIN' 20

January 27 - 31, 2020
Greensboro, NC

*The
Future is
Green*



January 30 - 31 | Marketplace at the Greensboro Coliseum

2020 Exhibitor Kit

This Exhibitor Kit is designed to provide you with helpful information about exhibiting at Green & Growin' 20. If you have any questions, please contact show management as listed on page 2. We hope you have a successful show!

www.greenandgrowin.com



2020 EXHIBITOR KIT

Show Management

North Carolina Nursery & Landscape Association

968 Trinity Rd.
Raleigh, NC 27607
www.ncnla.com

Contact: Kathryn Stansbury Exhibit Sales and Logistics

P: 919-816-9119 Ext. 101
F: 919-816-9118
E: kstansbury@ncnla.com

Contact: Cindy Whitt G&G Partner Program & Ad Sales

P: 919-816-9119, ext. 102
F: 919-816-9118
E: cwhitt@ncnla.com

Show Decorator & Freight

Fern Expositions

2310 Old Steele Creek Rd.
Charlotte, NC 28208
P: 704-398-7440
F: 704-398-7444
E: charlotte@fernexpo.com
www.fernexpo.com

Venue & Utilities

Greensboro Coliseum

1921 W. Gate City Blvd.
Greensboro, NC 27403
P: 336-373-7400

Hotel

Sheraton Greensboro at Four Seasons

3121 W. Gate City Blvd.
Greensboro, NC 27407
P: 336-292-9161

Exhibitor Pre-Show Checklist

Hotel Reservations

To reserve your room, call the Sheraton directly at 336-292-9161. Mention Green & Growin' to receive the group rate of \$137/night. You can also reserve online at www.greenandgrowin.com.

Special Orders

Your booth includes pipe, drape, signage and 2 chairs, if needed. Fern Expositions also provides shipping, carpet, tables and other booth amenities. The Greensboro Coliseum provides utilities. Visit the Exhibitor Service Center at www.greenandgrowin.com for details.

Exhibitor Marketplace Badges

Visit the Exhibitor Service Center to register your booth personnel and update your company profile. Each 10'x10' space receives 2 name badges. Additional badges are \$20 each, if purchased by Dec. 16. Badges purchased after Dec. 16 are \$25 each.

VIP Admission *NEW*

Purchase \$20 Marketplace admission for your best customers. Receive company-branded tickets you can distribute prior to the show. Orders must be placed by Dec. 16. Contact Kathryn Stansbury for details.

Drink Tickets *NEW*

Purchase \$5 drink tickets for your best customers. Receive company-branded tickets your customers can redeem at the Wednesday Kick-off Reception or the Thursday Happy Hour. Orders must be placed by Dec. 16. Contact Kathryn Stansbury for details.

Fire Codes

Refer to the Rules & Regulations included in this packet for specific information regarding the handling of gasoline-powered equipment, cut trees, greenery and pine straw.

Green & Growin' Partner Program *NEW*

Put your company's name in front of more than 4,000 Green & Growin' attendees and generate thousands of impressions. To learn how you can be a G&G partner, visit www.greenandgrowin.com or contact Cindy Whitt.

GENERAL INFORMATION & SCHEDULE

MARKETPLACE		
Wednesday, Jan. 29	Kick-Off Reception *NEW*	5:00 pm - 7:00 pm
Thursday, Jan. 30	Marketplace Hours	9:00 am - 5:00 pm
	Marketplace Happy Hour *NEW*	4:30 pm - 6:30 pm
Friday, Jan. 31	Marketplace Hours	9:00 am - 3:00 pm

Change of Booth Location

Current exhibitors receive right of first refusal as vacant booths are released. Once requests by current exhibitors to expand/relocate are accommodated, new exhibitors are assigned booth space.

Non-Exhibitor Solicitations

Selling on the trade show floor by individuals who are not exhibiting is strictly prohibited. If you witness this type of activity, contact show management immediately.

Sales Limitations

Green & Growin' is an industry trade show that is closed to the general public. The direct, individualized sale of items within an exhibit booth is allowed; however, the item(s) may not be removed from the exhibit booth and/or show floor until closing each day. Plant material cannot be removed until show closing on Friday.

This rule is intended to maintain the integrity of the show and provide balanced security for all exhibitors.

Security/Liability

Security for the exhibit area is provided before, during and immediately after show closing. Exhibitors are encouraged to have at least one person in their booth during move-in/move-out and show hours. Ultimate responsibility for security lies with the exhibitor.

Exhibitors are encouraged to secure and insure their items. Valuables should be removed when a booth is unattended. It is impossible to ensure total protection of booth items during move-in/move-out.

EXHIBITOR WARNING:

Green & Growin' does not employ the services of a third-party Housing or Marketing Company. Do not respond to calls/emails selling show services of any kind unless the call/email is from an NCNLA staff person.

MOVE-IN / MOVE-OUT

Move-In

Tuesday, Jan. 28

8:00 am - 5:00 pm

Wednesday, Jan. 29

8:00 am - Noon

- Assistance is provided during designated hours.
- Exhibitors must go through staging to get in position for move-in and receive a dock/move-in door.
- Crew members will be operating forklifts and handcarts so be alert on the show floor.
- Exhibitors are encouraged to use pallets to ease the handling of show material.
- Exhibitors using trucks to transport show material should plan for Tuesday delivery.
- In order to accommodate the Kick-Off Reception at 5:00 pm Wednesday, all material must be in your booth and all aisles completely clear.

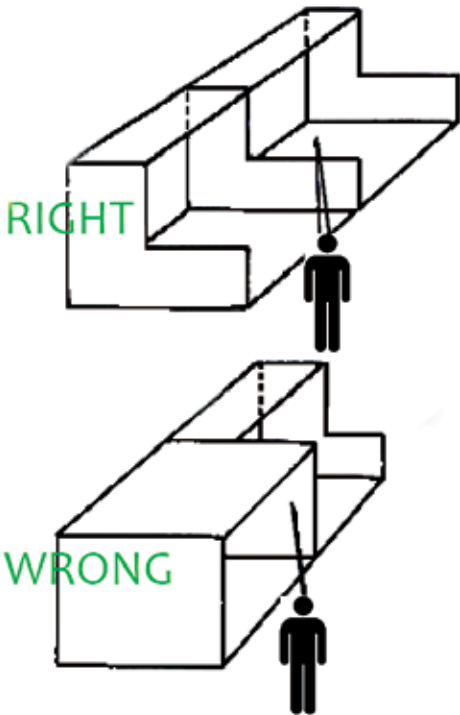
Move-Out

Friday, Jan. 31 3:00 pm - Finish

- Assistance is provided during designated hours.
- Exhibitors must go through staging to get in position for move-out and receive a dock/move-out door.
- Crew members will be operating forklifts and handcarts so be alert on the show floor.
- Exhibitors may begin lining up in the parking lot no earlier than 2:00 pm.
- Be considerate of your colleagues. Do not block the aisles or loading areas during tear-down.
- NCNLA reserves the right to invoice any company or individual for removal/cleaning services related to products left behind or destroyed during the show.

Move-in/move-out crew members are volunteers who work in the industry. Please be considerate of your colleagues.

RULES & REGULATIONS



1. Exhibitors are not permitted to place booth material outside their respective booth boundaries.
2. Displays and/or products located more than five feet from the back of your booth are not permitted to extend above the side curtains. This enables attendees to have a line of vision to all neighboring booths.
3. Exhibitors may not begin tearing down or removing items from their booths until the show is officially closed at 3:00 pm on the final day.
4. Exhibitors are responsible for their booth material. Do not leave anything behind - sell, donate or take it home after the show closes. You must make the necessary arrangements for your material.

NCNLA and its volunteers are not responsible for any misplaced or damaged items.

Equipment Dealers

Gasoline-powered equipment should contain no more than 2 gallons of gas. Battery cables must be removed and taped to avoid potential sparks. Gas tanks must have a locking gas cap or be adequately sealed by tape.

Greenery & Pine Straw

Cut trees, greenery and pine straw must be properly treated with a fire retardant to prevent fire hazards.

Tree Size

Maximum 36-inch dia. root ball or 45-gal container with an overall height of no more than 15 feet. Any tree larger than allowed will be trimmed before entering the exhibit space.

Inclement Weather

In case of inclement weather, the NCNLA Board of Directors reserves the right to make onsite decisions regarding early tear-down and/or show closings. Contact show management at the exhibitor registration desk for updates.

Boxwood Certificate

To prevent the spread of Boxwood Blight, boxwood dealers are required to provide a copy of their Nursery Certificate and Boxwood Compliance Agreement. If boxwoods are on your truck, no plant material will be unloaded without a copy of the compliance agreement.

Selling Booth Material

If you plan to sell your material, notify show management at the exhibitor registration desk. Show staff can provide flagging tape, if needed. Clearly mark your material with the flagging tape and attach the buyer information form in your onsite exhibitor packet. Buyers must go through staging during move-out. They cannot get in line until 4:00 pm.

Donating Booth Material

If you wish to donate your material, notify show management at the exhibitor registration desk and return the donation form in your onsite exhibitor packet.

**Receive a discount on your 2021 Exhibit booth.
Visit the Exhibitor Registration Desk for details.**