

EXHIBITOR  
INFORMATION & CONTRACT



**2016 MINNESOTA PETROLEUM  
MARKETERS  
ASSOCIATION**

**93rd**

**CONVENTION AND TRADE SHOW**

April 11-13, 2016  
Saint Paul RiverCentre  
St. Paul, Minnesota

**MPMA**  
3244 RICE STREET  
ST. PAUL, MN 55126  
(651)484-7227/(800)864-3813  
[www.mpmaonline.com](http://www.mpmaonline.com)

# 2016 Minnesota Petroleum Marketers Association 93rd Convention and Trade Show

## Who is MPMA?

Minnesota Petroleum Marketers Association (MPMA) is a trade association consisting of more than 700 regular members and 230 associate members in the state of Minnesota and surrounding states. These members operate more than 1600 locations and many different types of businesses such as convenience stores, restaurants, car washes, tire, battery and accessories in addition to commercial, agricultural and home heating accounts.

## Who Exhibits?

MPMA exhibitors include companies who provide goods and services to the petroleum and convenience store industry. Petroleum equipment, computer software, cash registers, car washes, food and beverage products, and c-store equipment will be at the MPMA's 2016 Convention and Trade Show.

## Who Attends?




The 2015 trade show attracted about 1500 petroleum marketers from Minnesota, North Dakota, Wisconsin and Iowa. This is a majority of the area's oil jobbers and c-store operators who are the owners, operators and managers of independent businesses. The event attracts from branded and unbranded outlets as well as agents and supplying company personnel.



# EXHIBITOR INFORMATION

All booths are 10' x 10' and each contain back and side curtains and an exhibitor name plate.

## BOOTH RATES:

		<u>Member</u>	<u>Non-Member</u>	
		\$ 850.00	\$ 1,150.00	
		\$ 1,050.00	\$ 1,350.00	
		MSSA	MSSA	
Truck space—	Tank Wagon	10' X 40'	\$ 1,300.00	\$ 1,600.00
	Transport	10' X 70'	\$ 1,500.00	\$ 1,800.00

## BOOTH SPECIFICATIONS:

All booth space is 10' X 10'. All equipment and operation of equipment must be in the confines of the booth space. If in the opinion of the Convention Committee a booth setup is in conflict with another exhibitor, the Committee will make the final determination on the setup.

**FOOD VENDORS:** All samples are to be a max of 1 oz size for food and 3 oz size for beverages.

**TRUCK SPACE:** Combustion engines—Any autos, trucks, or motorized vehicles or other flammable fueled engines displayed shall conform to the following requirements:

*Fuel tanks, unless never having held fuel, shall be maintained between 1/3 and 1/2 full... Caps for fuel tank fill pipes shall be maintained locked. If it is not practical to attach such a cap, an alternate method shall be employed with prior permission from the facility Fire Marshal. No fueling may take place in the building (LSC 9—4.4.4) The electrical system shall be de-energized, either by: 1) Removing the battery (ies); 2) Removing the battery cables; or 3) Disconnecting both the battery cables and covering them with electrical tape or other similar insulating material. (LSC 9-4.4.4)*

Truck move-in will be determined closer to the Show. Trucks must be set prior to the rest of the show being set up. It will be most likely be Monday, April 11, 2016, early morning (6 am).

**LOCATION:** Saint Paul RiverCentre  
175 West Kellogg Boulevard  
Saint Paul, MN 55102

**SCHEDULE:** (Tentative)

<b><u>MOVE IN:</u></b>	<b>Monday, April 11, 2016</b>	
	Set up	10:00 am - 4:00 pm
	Truck Move-in	6:00 am
<b><u>WELCOME RECEPTION* -</u></b>		
	InterContinental Hotel—St. Paul	5:00 pm – 6:30 pm
<b><u>EXHIBIT HOURS:</u></b>	<b>Tuesday, April 12, 2016</b>	9:00 am - 4:00 pm
	<b>Wednesday, April 13, 2016</b>	9:00 am - 1:00 pm
<b><u>MOVE OUT:</u></b>	Wednesday, April 13, 2016	<b><u>AFTER 1:30 PM</u></b>

\* All Exhibitors are invited to attend the Welcome Reception and Silent Auction on Monday.

## **EXHIBIT SPACE RESERVATIONS:**

Enclosed is a floor plan of the Saint Paul RiverCentre Exhibit Hall and an order form for exhibit space. This year we have 231 booth & truck spaces. There is a maximum limit of six free exhibitor badges. Any additional badges will be billed at \$40 per badge.

**All booths will be assigned on a first-come, first serve basis. Booth spaces will be assigned by receipt of the signed contract and check via return mail, express mail or overnight mail (walk-ins will be processed following day). Space cannot be blocked out over the phone or by fax.**

To make your booth reservation, select three choices and complete the enclosed Exhibit Space Contract and return to MPMA, 3244 Rice Street, St. Paul, MN 55126-3047

## **MOVE OUT:**

*Move out begins after 1:15 pm (after trucks are moved out) on Wednesday, April 13, 2016. Move-out time will be monitored. Any exhibitor that begins taking their exhibit down prior to 2:15 pm will have their 2017 booth price doubled. This policy will be strictly enforced by the MPMA Board of Directors. All equipment must be out by 8:00 pm. Any costs incurred by the Association after that time will be assumed along with any liability by Exhibitor. (GES will remove aisle carpet at 2:00 pm. Exhibitors can be in the aisles at 2:15 or once the aisle carpet has been removed.)*

## **PAYMENT/REFUND:**

Booths must be paid in full to reserve a space. Refunds before January 1, 2016 will be in full. After January 1, 2016, refunds only if space is resold.

## **EXHIBITOR SERVICE KITS:**

Each exhibitor will receive an exhibitor service kit approximately 45 days prior to the show. Included in the kit will be forms for ordering booth furnishings, electricity and shipping forms. Mailing labels for MPM members will be available.

Pre-registration form for exhibitor badges and hotel reservations will be in your exhibit packet mailed in **FEBRUARY**.

## **Exposition Services:**

GES  
7624 Boone Avenue North  
Minneapolis, MN 55428  
(763) 488-5380 [www.ges.com](http://www.ges.com)

## **Electrical:**

Saint Paul RiverCentre  
175 West Kellogg Boulevard  
St. Paul, MN 55102-1299  
(651) 265-4800

## **Show Coordinator:**

Holly Werner, Convention Coordinator  
Minnesota Petroleum Marketers Association  
3244 Rice Street  
St. Paul, MN 55126-3047  
(651)484-7227 or (800)864-3813  
[hwerner@mpmaonline.com](mailto:hwerner@mpmaonline.com)

## **Hotel:**

Reservation forms will be in your exhibitor packet - - Feb 2016

## **UTILITIES:**

Electrical service is available to all booths and must be ordered prior to show. Water is available on the show floor.

## **LIABILITY:**

Minnesota Petroleum Marketers Association or the Saint Paul RiverCentre are not responsible for lost, stolen or damaged equipment, supplies, etc.

# 2015 MPMA EXHIBITORS

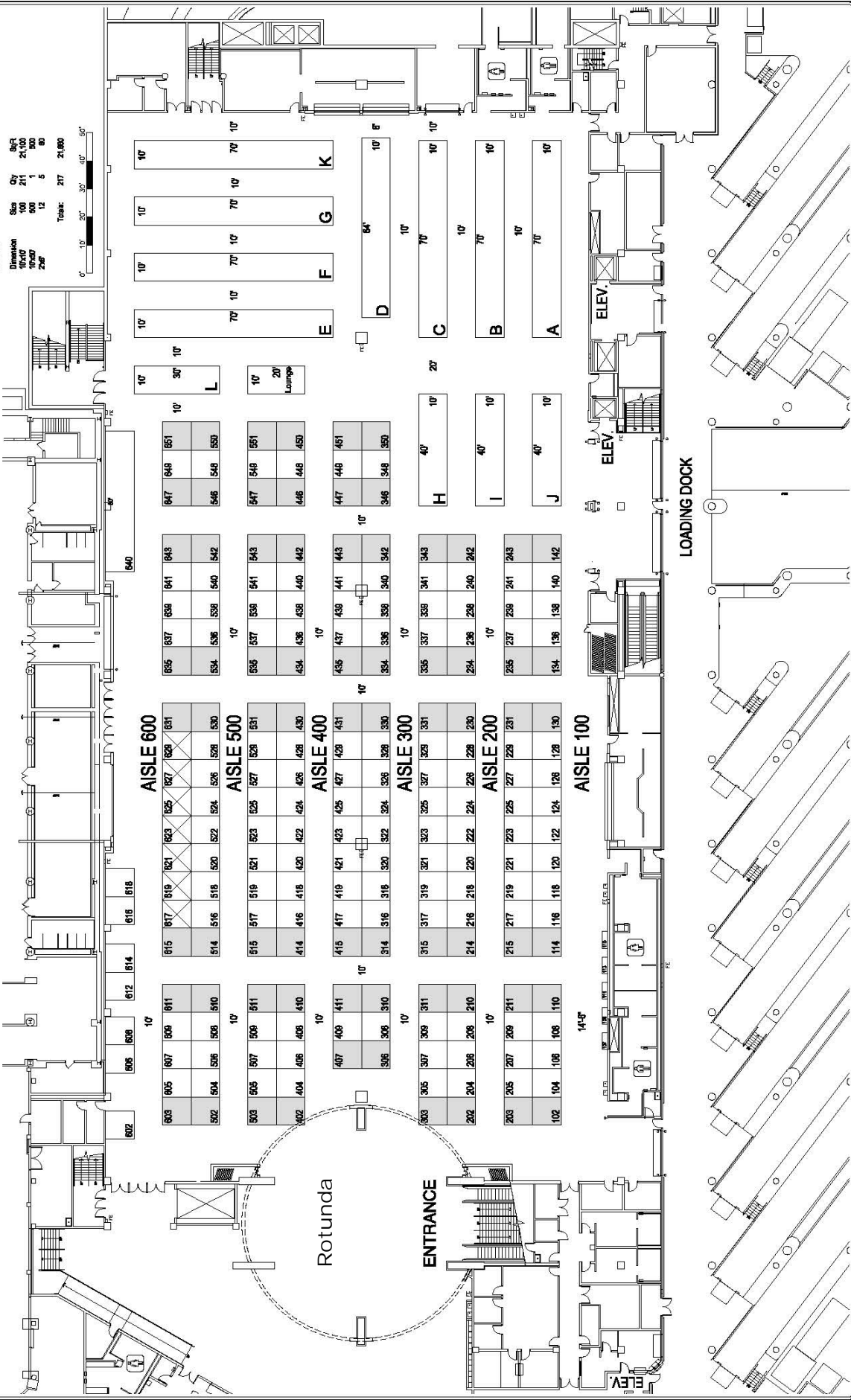
3G ENTERPRISES - SONNYS - ISTOBAL  
AA EQUIPMENT CO  
ACCUTRAK INVENTORY SPECIALISTS  
AIR-serv  
ALLSTATE PETERBILT GROUP  
AMCON DISTRIBUTING CO  
AMERICAN CAR WASH  
AMERICAN LUNG ASSOCIATION IN MN  
ARCTIC GLACIER ICE  
ATM SOURCE  
AUTOWASH SYSTEMS INC  
AXXIS PETROLEUM  
AZTECH SOFTWARE INC  
B & H PETROLEUM EQUIPMENT CO  
BANKERS EQUIPMENT SERVICE  
BAY WEST  
BERNICK'S COMPANY  
BLENDCO SYSTEMS  
BRAMS ENGINEERING LLC  
BUDGET LIGHTING INC  
CARDNO  
CARLSON MCCAIN INC  
CASH DEPOT  
CAT SCALE COMPANY  
CENEX  
CHAMBERS & OWEN  
CHASE PAYMENTECH  
CHEMQUEST INC  
CHS INSURANCE  
CINTAS  
CIRCLE K  
CIVACON  
CLARK BRANDS  
CLEANAIR CONTAINERS  
COMPLIANCE TESTING & TECHNOLOGY  
CONWAY, DEUTH & SCHMIESING, PLLP -  
CPA'S &  
CORE-MARK  
COUNTRY FRESH MEATS  
DAKOTA REFRIGERATION  
DAKOTA REFRIGERATION - KOOLER ICE  
DAY N' NIGHT BITES  
DELI EXPRESS  
DERSON/CLEAN BURN  
DIGITAL SURVEILLANCE CONCEPTS  
DJV LABEL & PACKAGING  
EAGLE WELDING & PETROLEUM EQUIPMENT  
EBY-BROWN  
EDGE ONE INC  
EMC INSURANCE COMPANIES  
ENBRIDGE PIPELINES  
ET PRODUCTS LLC  
FARMER BROTHERS COFFEE CO.  
FARNER-BOCKEN COMPANY  
FAUSER ENERGY RESOURCES/DAWSON OIL  
CO LLC  
FEDERATED INSURANCE  
FLUIDALL  
FRESHWAY FOOD SYSTEMS  
FUELMASER/SYNTECH SYSTEMS INC  
FURY BEVERAGES  
GENERAL BUSINESS SERVICES INC  
GRAFFCO INC

GULF OIL  
HARTLAND FUEL PRODUCTS LLC  
HARTLAND LUBRICANTS & CHEMICALS  
HENRY'S FOODS INC  
HOLIDAY STATIONSTORES  
HOT 'N SPICEY INC/BAHAMA MAMA  
HUNT BROTHERS PIZZA  
HUNT BROTHERS PIZZA  
HUNTER PUMP ISLANDS  
HYDROTEX - YOUR LUBRICATION SOLUTIONS  
PARTNER  
IDENTI-GRAPHICS MN  
I-GOGS SUNGLASSES  
INDEPENDENT TECHNOLOGIES INC (WESROC)  
INDIGO SIGNWORKS  
INTERNATIONAL WHOLESALE SUPPLY  
JACO, LLC  
JRS VENTURES INC  
KENWOOD/WS COMMUNICATIONS  
KITCHEN FRESH FOODS  
LBT INC  
LIBBY LAW OFFICE  
LIQUID ICE ENERGY DRINK  
LPG & NH3 SUPPLY  
LSI INDUSTRIES INC  
MARTIN BROS DISTRIBUTING  
MASON BROTHERS COMPANY  
MCLANE COMPANY  
MERTHAN ENTERPRISES  
MID AMERICA MFG & DIST INC  
MIDWEST FINANCIAL PROCESSING  
MIELKE OIL COMPANY INC  
MILL CITY PETROLEUM SERVICES  
MINNESOTA BIODIESEL COUNCIL  
MINNESOTA PETROFUND  
MINNESOTA PETROLEUM SERVICE  
MINNESOTA STATE LOTTERY  
MINNOCO  
MN DEPT OF REVENUE  
MN DEPT OF TRANSPORTATION  
MN POLLUTION CONTROL AGENCY  
MN WEIGHTS & MEASURES DIVISION  
MSSA-MN SERVICE STATION & CONVENIENCE  
STORE  
MY GUY INC - CAR/TRUCK WASH  
NORTH AMERICAN TRAILER SALES  
NORTH COUNTRY BUSINESS PRODUCTS  
NORTHERNTIER/SUPERAMERICA/SUPERMOM'S  
NORTHLAND PETROLEUM SERVICE  
O'DAY EQUIPMENT  
OPTIC FUEL CLEAN INC.  
ORION FOOD SYSTEMS - HOT STUFF PIZZA  
PARAMOUNT MARKETING  
PATRON POINTS  
PEPSI BEVERAGES COMPANY  
PETROLEUM CARD SERVICES  
PETROLEUM MARKETERS SERVICE INC  
PICCADILLY CIRCUS PIZZA  
PINNACLE PROPANE EXPRESS  
POLAR TANK TRAILER  
POLKA DOT DAIRY  
POWER SERVICE PRODUCTS  
PROFESSIONAL CAR WASH SYSTEMS INC

PUMP & METER SERVICE  
QUALITY REFRIGERATION  
R & R PETROLEUM EQUIPMENT  
RE/MAX RESULTS COMMERCIAL/RESIDENTIAL  
RED RIVER SOFTWARE  
RELIABLE PLUS CAR WASH SERVICES INC  
RENEWABLE ENERGY GROUP®  
RHL INC  
RIHM KENWORTH  
ROBERTS BUSINESS FORMS  
ROCHESTER PETROLEUM EQUIPMENT INC  
ROLLIES SALES & SERVICE INC.  
RONNOCO COFFEE  
ROSE CITY CANOPY & SIGN  
RYKO SOLUTIONS  
S & R SALES INC/HUSKY CORP  
SCENIC SIGN CORPORATION  
SCHAEFFER FUEL ADDITIVES  
SCR  
SENECA TANK INC  
SHAMROCK GROUP/MIIMA  
SINCLAIR OIL CORP  
SOLARAY LLC  
SPLASH PRODUCTS INC  
STAN MORGAN AND ASSOCIATES  
STUART TANK SALES  
TANKNOLOGY  
TANKWAGONMASTER LTD  
TECMARK  
THE YES GROUP  
TRI-MART COMPANY LLC  
TRIPLE C/EVERSHARP  
TRUCK WRITERS  
UNIFIED CONTRACTING SERVICES INC  
VALLEY NEWS COMPANY MAGAZINES & MAPS  
VALLEY PETROLEUM EQUIPMENT INC  
VALVTECT PETROLEUM PRODUCTS  
VULCAN COMPANIES  
WALSH, LONG & COMPANY  
WCEC ENVIRONMENTAL CONSULTANTS  
WENZEL'S FARM SAUSAGE  
WESTERN PETROLEUM/WORLD FUELS/LAKESIDE OIL  
WESTMOR INDUSTRIES  
WILDE SIGNS LLC  
WORLDPAY  
XCEL ENERGY  
ZAHL-PETROLEUM MAINTENANCE CO  
ZEP VEHICLE CARE

**Thank you for  
exhibiting in 2015,  
we look  
forward to seeing  
you in 2016.**

Inventory  
 Dimension 10'x7' 10'x7' 10'x7' 20'x7'  
 Qty 211 1 5 80  
 Size 21,100 500 500 2,800  
 Total: 217 21,880



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 Printed: Oct 30, 2015  
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MPMA  
 April 11-13, 2016  
 Saint Paul RiverCentre - Exhibit Halls A & B



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 Global Experience Specialists  
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